

HKSCC via CCASS” in the section headed “How to Apply for Hong Kong Offer Shares” in the Prospectus. Refund payments will also be made in respect of wholly or partially unsuccessful applications.

Copies of the Prospectus, together with the **WHITE** Application Forms, may be obtained during normal business hours from 9:00 a.m. on Monday, December 13, 2010 until 12:00 noon on Thursday, December 16, 2010 from any of the following addresses of the Hong Kong Underwriters:

China International Capital Corporation Hong Kong Securities Limited 29/F, One International Finance Centre 1 Harbour View Street Central, Hong Kong	Goldman Sachs (Asia) L.L.C. 68/F, Cheung Kong Center 2 Queen’s Road Central Hong Kong	J.P. Morgan Securities (Asia Pacific) Limited 28/F, Chater House 8 Queen’s Road Central Hong Kong	Morgan Stanley Asia Limited Level 46, International Commerce Centre 1 Austin Road West Hong Kong	BOCI Asia Limited 26/F, Bank of China Tower 1 Garden Road, Central Hong Kong
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or any of the following branches and/or sub-branches of:

(a) **Bank of China (Hong Kong) Limited**

	Branch Name	Address
Hong Kong	Bank of China Tower Branch	3/F, 1 Garden Road
	Central District (Wing On House) Branch	71 Des Voeux Road Central
	409 Hennessy Road Branch	409–415 Hennessy Road, Wan Chai
	Taikoo Shing Branch	Shop G1006, Hoi Sing Mansion, Taikoo Shing
	Aberdeen Branch	25 Wu Pak Street, Aberdeen
Kowloon	Yau Ma Tei Branch	471 Nathan Road, Yau Ma Tei
	Hoi Yuen Road Branch	55 Hoi Yuen Road, Kwun Tong
	Mong Kok (President Commercial Centre) Branch	608 Nathan Road, Mong Kok
New Territories	East Point City Branch	Shop 101, East Point City, Tseung Kwan O
	Castle Peak Road (Yuen Long) Branch	162 Castle Peak Road, Yuen Long
	Tuen Mun Town Plaza Branch	Shop 2, Tuen Mun Town Plaza Phase II
	Castle Peak Road (Tsuen Wan) Branch	201–207 Castle Peak Road, Tsuen Wan

(b) **Bank of Communications Co., Ltd. Hong Kong Branch**

	Branch Name	Address
Hong Kong	Hong Kong Branch	20 Pedder Street, Central
	Quarry Bay Sub-Branch	G/F., 981 C, King’s Road
Kowloon	Cheung Sha Wan Plaza Sub-Branch	Unit G04, Cheung Sha Wan Plaza, 833 Cheung Sha Wan Road
	Mongkok Sub-Branch	Shops A & B, G/F., Hua Chiao Commercial Centre, 678 Nathan Road
	Wong Tai Sin Sub-Branch	Shops 127–129, 1/F., Lung Cheung Plaza, 136 Lung Cheung Road
New Territories	Fanling Sub-Branch	Shop No.84A–84B, G/F., Flora Plaza

Both **WHITE** and **YELLOW** Application Forms completed in all respects (to which cheques or banker’s cashier orders, payable to “Bank of China (Hong Kong) Nominees Limited — Zoomlion Heavy Industry Public Offer”, should be securely stapled) should be deposited in the special collection boxes provided at any of the branches and sub-branches of the receiving bankers set out above at the following times on the following dates:

Monday, December 13, 2010	—	9:00 a.m. to 5:00 p.m.
Tuesday, December 14, 2010	—	9:00 a.m. to 5:00 p.m.
Wednesday, December 15, 2010	—	9:00 a.m. to 5:00 p.m.
Thursday, December 16, 2010	—	9:00 a.m. to 12:00 noon

APPLICATIONS BY WHITE FORM eIPO

Applicants applying by **White Form eIPO** may submit applications to the White Form eIPO Service Provider through the designated website www.eipo.com.hk from 9:00 a.m. on Monday, December 13, 2010 until 11:30 a.m. on Thursday, December 16, 2010 (24 hours daily, except on the last application day). The latest time for completing full payment of application monies in respect of such applications will be 12:00 noon on Thursday, December 16, 2010 the last application day. Applicants will not be permitted to submit applications to the White Form eIPO Service Provider after 11:30 a.m. on the last day for submitting applications. If you have already submitted your application and obtained a payment reference number from the website prior to 11:30 a.m., you will be permitted to continue the application process (by completing payment of application monies) until 12:00 noon on the last day for submitting applications, when the application lists close.

Applicants for 1,000,000 H Shares or more may collect H Share certificates (where applicable) from the Company’s H Share Registrar, Computershare Hong Kong Investor Services Limited at Shops 1712–1716, 17th Floor, Hopewell Centre, 183 Queen’s Road East, Wanchai, Hong Kong from 9:00 a.m. to 1:00 p.m. on Wednesday, December 22, 2010 or any other date notified by the Company in the newspapers as the date of dispatch/collection of H Share certificates. Applicants being individuals who opt for personal collection cannot authorise any other person to make collection on their behalf. Corporations applicants which opt for personal collection must attend by their authorised representatives bearing letters of authorisation from their corporations stamped with the corporations’ chop. Both individuals and authorised representatives (if applicable) must produce, at the time of collection, evidence of identity acceptable to Computershare Hong Kong Investor Services Limited. Uncollected H Share certificates will be dispatched by ordinary post at the applicants’ own risk to the addresses specified in the relevant application.

If an applicant applies through the **White Form eIPO** service by paying the application monies through a single bank account and the applicant’s application is wholly or partially unsuccessful and/or the final Offer Price being different from the Offer Price initially paid on applicant’s application, e-Refund payment instructions (if any) will be dispatched to the applicant’s application payment account on Wednesday, December 22, 2010. If an applicant applies through the **White Form eIPO** service by paying the application monies through multiple bank accounts and the applicant’s application is wholly or partially unsuccessful and/or the final Offer Price is different from the Offer Price initially paid on the applicant’s application, refund cheque(s) will be sent to the address specified in the applicant’s application instructions to the designated **White Form eIPO** Service Provider on Wednesday, December 22, 2010, by ordinary post and at the applicant’s own risk.

APPLICATIONS BY GIVING ELECTRONIC APPLICATION INSTRUCTIONS TO HKSCC

Investors can apply for Hong Kong Offer Shares by giving **electronic application instructions** to HKSCC as follows:

- CCASS Investor Participants can give **electronic application instructions** to HKSCC through the CCASS Phone System by calling 2979 7888 or through the CCASS Internet System (<https://ip.ccass.com>) (using the procedures contained in HKSCC’s “An Operating Guide for Investor Participants” in effect from time to time). HKSCC can also input **electronic application instructions** on behalf of CCASS Investor Participants if they go to the Customer Service Centre of HKSCC at 2/F, Vicwood Plaza, 199 Des Voeux Road Central, Hong Kong and complete an input request form. Prospectuses are also available for collection at the Customer Service Centre of HKSCC; and
- those who are not CCASS Investor Participants can instruct their brokers or custodians who are CCASS Clearing Participants or CCASS Custodian Participants to give **electronic application instructions** to HKSCC via CCASS terminals to apply for Hong Kong Offer Shares on their behalf.

CCASS Clearing Participant/Custodian Participants can input **electronic application instructions** at the following times on the following dates:

Monday, December 13, 2010	—	9:00 a.m. to 8:30 p.m.⁽¹⁾
Tuesday, December 14, 2010	—	8:00 a.m. to 8:30 p.m.⁽¹⁾
Wednesday, December 15, 2010	—	8:00 a.m. to 8:30 p.m.⁽¹⁾
Thursday, December 16, 2010	—	8:00 a.m.⁽¹⁾ to 12:00 noon

(1) These times are subject to change as HKSCC may determine from time to time with prior notification to CCASS Clearing Participants/Custodian Participants.

CCASS Investor Participants can input **electronic application instructions** from 9:00 a.m. on Monday, December 13, 2010 until 12:00 noon on Thursday, December 16, 2010 (24 hours daily, except the last application day).

Subject to the terms and conditions set out in the Prospectus and the Application Forms relating thereto, applications must be received no later than 12:00 noon on on Thursday, December 16, 2010 (or if the application lists are not open on that day, then by 12:00 noon on the next business day the lists are open). Please see the section entitled “How to Apply for Hong Kong Offer Shares” in the Prospectus for further details. No receipt will be issued for application monies. The application lists will open from 11:45 a.m. to 12:00 noon on Thursday, December 16, 2010 (or such later date as may apply in case of a tropical cyclone warning signal No. 8 or above or a “black” rainstorm warning signal being in force as described in the section entitled “How to Apply for Hong Kong Offer Shares” in the Prospectus.

PUBLICATION OF RESULTS

The Company expects to announce the Offer Price on Wednesday, December 22, 2010, whereas the general level of indication of interest in the International Placing, the basis of allotment and the level of applications under the Hong Kong Public Offering are expected to be published on Wednesday, December 22, 2010 in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese) and the website of the Hong Kong Stock Exchange at www.hkexnews.hk, the Company’s website at www.zoomlion.com and the designated results of allocations website at www.iporeresults.com.hk. The results of allocations and the Hong Kong identity card/passport/Hong Kong business registration certificate numbers of successful applicants under the Hong Kong Public Offering will be available in a manner described in the section entitled “How to Apply for Hong Kong Offer Shares — Publication of results” in the Prospectus.

REFUNDS OF APPLICATION MONIES

Applicants for 1,000,000 H Shares or more and have indicated in their Application Forms that they wish to collect refund cheques (where applicable) personally, may collect refund cheques (where applicable) from the Company’s H Share Registrar, Computershare Hong Kong Investor Services Limited at Shops 1712–1716, 17th Floor, Hopewell Centre, 183 Queen’s Road East, Wanchai, Hong Kong from 9:00 a.m. to 1:00 p.m. on Wednesday, December 22, 2010 or any other date notified by the Company in the newspapers as the date of dispatch/collection of e-Refund payment instructions/refund cheques. Applicants being individuals who opt for personal collection cannot authorise any other person to make collection on their behalf. Corporations applicants which opt for personal collection must attend by their authorised representatives bearing letters of authorisation from their corporations stamped with the corporations’ chop. Both individuals and authorised representatives (if applicable) must produce, at the time of collection, evidence of identity acceptable to Computershare Hong Kong Investor Services Limited. Uncollected refund cheques (where applicable) will be dispatched by ordinary post at the applicants’ own risk to the addresses specified in the relevant application. If an applicant has applied for less than 1,000,000 H Shares or has applied for 1,000,000 H Shares or above but has not indicated on the Application Form that the applicant will collect the refund cheque(s) (where applicable) personally, the refund cheque(s) (where applicable) will be sent to the address on the Application Form on or around Wednesday, December 22, 2010, by ordinary post and at the applicant’s own risk. Refund monies for applicants applying by giving electronic application instructions to HKSCC will be credited to the designated bank accounts of the CCASS participants or relevant CCASS Investor Participants on Wednesday, December 22, 2010.

e-Refund payment instructions/refund cheques for surplus application monies (if any) under **WHITE** or **YELLOW** Application Forms and **White Form eIPO** and H Shares certificates for successful applicants under **WHITE** Application Forms and **White Form eIPO** will be dispatched and/or available for collection (as the case may be) on Wednesday, December 22, 2010.

If you are applying using a **YELLOW** Application Form or by giving **electronic application instructions** to HKSCC and your application is wholly or partially successful, your H Share certificate will be issued in the name of HKSCC Nominees Limited and deposited into CCASS for credit to your CCASS Investor Participant stock account or the stock account of any designated CCASS Participant giving **electronic application instructions** on your behalf or as instructed by you in your **YELLOW** Application Form on Wednesday, December 22, 2010 or under contingent situations, on any other date as shall be determined by HKSCC or HKSCC Nominees Limited. If you are applying through a designated CCASS Participant (other than a CCASS Investor Participant), you can check the number of Hong Kong Offer Shares allocated to you (and the amount of refund money payable to you if you have instructed a CCASS Clearing Participant/Custodian Participant to give **electronic application instructions** on your behalf) with that CCASS Participant. If you are applying as a CCASS Investor Participant, you should check the announcement published by the Company on Wednesday, December 22, 2010 (for CCASS Investor Participants applying by giving **electronic application instructions** to HKSCC, they can also check the application results via the CCASS Phone System and CCASS Internet Systems) and report any discrepancies to HKSCC before 5:00 p.m. on Wednesday, December 22, 2010 or such other date as shall be determined by HKSCC or HKSCC Nominees Limited. Immediately after the credit of the Hong Kong Offer Shares to your account, you can also check your new account balance via the CCASS Phone System and CCASS Internet System (under the procedures contained in HKSCC’s “An Operating Guide for Investor Participants” in effect from time to time). HKSCC will also make available to you an activity statement showing the number of Hong Kong Offer Shares credited to your CCASS Investor Participant stock account and (if you are applying by giving **electronic application instructions** to HKSCC) the amount of refund money (if any) credited to your designated bank account.

H share certificates will only become valid certificates of title at 8:00 a.m. (Hong Kong time) on Thursday, December 23, 2010 provided that the Hong Kong Public Offering has become unconditional in all respects and the right of termination described in the section entitled “Underwriting — Underwriting Arrangements and Expenses — Hong Kong Public Offer — Grounds for Termination” in the Prospectus has not been exercised.

Dealings in the H Shares on the Hong Kong Stock Exchange are expected to commence at 9:30 a.m. on Thursday, December 23, 2010. The H Shares will be traded in board lots of 200 each. The stock code is 01157.

By order of the Board
Changsha Zoomlion Heavy Industry Science and Technology Development Co., Ltd.
Zhan Chunxin
Chairman

Hong Kong, December 13, 2010

As at the date of this announcement, the executive directors of the Company are Dr. Zhan Chunxin and Mr. Liu Quan; the non-executive director is Mr. Qiu Zhongwei; and the independent non-executive directors are Mr. Liu Changkun, Dr. Qian Shizheng, Mr. Wang Zhile and Mr. Lian Weizeng.

Please also refer to the published version of this announcement in South China Morning Post.

* For identification purpose only